

To Whom It May Concern:

I work in District 3 which covers Sacramento and Lake Tahoe regions and we have over 20 analog Sidewinder cameras that have been in operation for at least four years with zero maintenance issues. The camera and optics work very well.

We also have at least 11 of the Sidewinder IP cameras that have been operational for at least two years. The H.264 encoder is as good as any I have come across, especially at lower bit rates (200k bps and lower). The only gripe I have with the IP camera is that it currently requires an application to be loaded onto your computer to interface and setup the camera. However, WTI is currently working on a browser interface and should be available soon. The upside is the camera has just about all the functionality you could ask for i.e.: titling with multi font, sizing and placement, image overlays, time overlay, jpeg, dual H.264.

We also have 20 of the WTI H.264 encoders that accept the analog video.

Sorry I don't have a lot of time to expand, but you can call for more info if needed. I can also guide you to some of the Sidewinder cams that are available from our public webpage.

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